



Annual Report

FISCAL YEAR 2017

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Financial Statements

Financial

An audit of the financial records by Ingram, Overholt, and Bean, P.C. for fiscal year 2017 has been completed and filed with the State of Tennessee Comptroller's Office. There were no findings in the financial audit. Copies of the complete financial statements and auditors' report and notes are available on our website at <http://makeitnmcminn.org/about-us/reports-presentations>.

Statement of Net Position Fiscal Year Ending June 30, 2017

Assets and Deferred Outflows of Resources		
Current Assets:		
Cash and Cash Equivalents	\$ 182,520	
Accounts Receivable	3,363	
Prepaid Insurance	3,238	
Total Current Assets		\$ 189,121
Capital Assets, net		14,755
Non-depreciable Property Held for Resale:		
Mt. Verd Industrial Park	1,344,093	
Athens I-75 Industrial Park	1,892,439	
North Etowah Industrial Park	467,604	
Total Non-Depreciable Property Held for Resale		3,704,136
Total Assets		3,908,012
Deferred Outflows of Resources – Pension Deferrals		36,111
Liabilities, Deferred Inflows of Resources and Net Position:		
Current Liabilities:		
Accounts Payable	7,601	
Accrued Liabilities	497	
Pension Contributions Payable	707	
Net Pension Liability	23,845	
Total Current Liabilities		32,650
Deferred Inflows of Resources:		0
Net Position:		
Net Investment in Capital Assets		14,755
Unrestricted		192,582
Restricted		3,704,136
Total Net Position		\$ 3,911,473

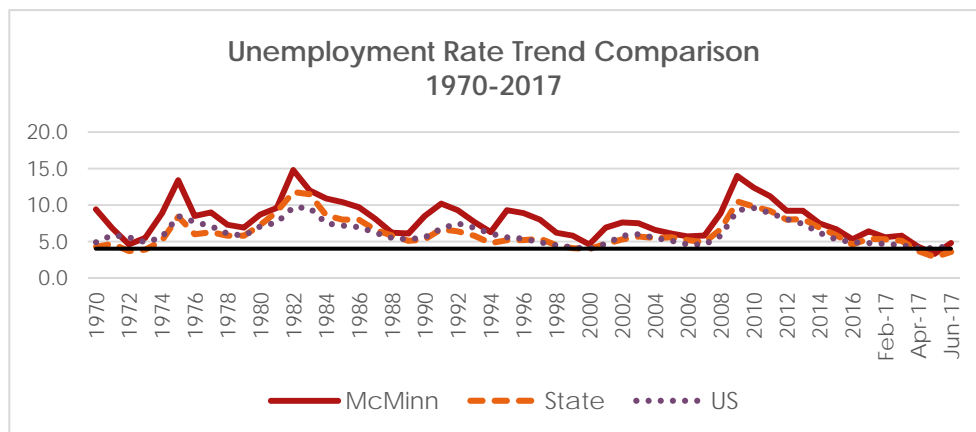
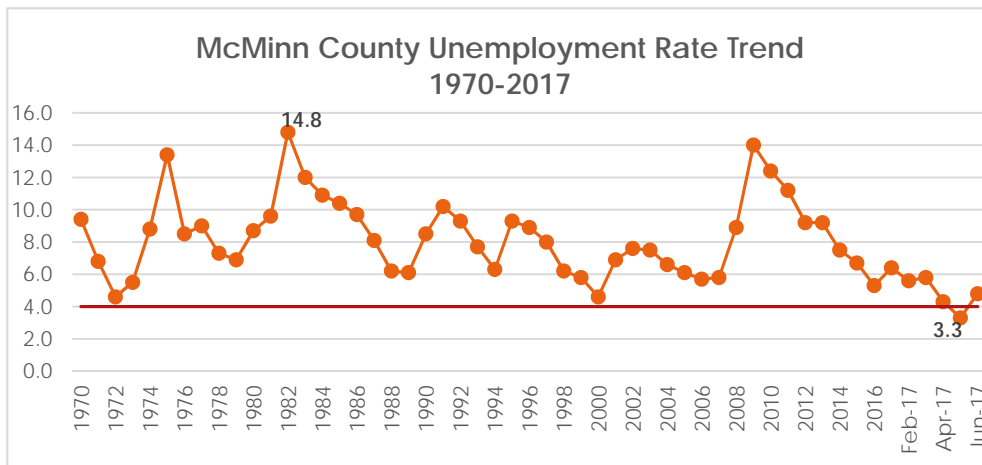
**Statement of Support, Revenue Expenses, and Change in Net Position
Fiscal Year Ending June 30, 2017**

Operating Support and Revenue:	
Athens Utilities Board	\$ 61,000
City of Athens	35,000
City of Etowah	5,000
Etowah Utilities Board	20,000
McMinn County	75,000
General Membership	23,650
Partners for Progress	22,500
Industrial Development Bond Board of McMinn	0
Grants:	
TN Three Star	34,946
TVA	4,750
SR2	2,225
Miscellaneous	31,415
Total Operating Support and Revenues	\$ 315,486
Operating Expenses:	
Communications	\$ 2,918
Salaries	115,719
Payroll taxes/fringe benefits	17,600
Business Insurance	4,849
Office Supplies and Printing	6,258
Marketing	3,617
Retirement	20,689
Dues and Subscriptions	3,886
Website	7,505
Professional Fees	10,286
Insurance – Industrial Parks	4,450
Salute to Industry	3,905
Meetings	2,263
Three Star	34,946
Travel and Business Development	11,029
Auto and Local Travel	3,572
Depreciation	1,919
Miscellaneous	931
Total Operating Expenses	\$ 256,342
Operating Income	\$ 59,144
Non-Operating Revenue (Expense)	
Interest Earned	\$ 327
Change in Net Position	\$ 59,471
Net Position – Beginning of Year	3,852,002
Net Position – End of Year	3,911,473

Achievements & Activities

McMinn County's economy performed well in Fiscal Year 2017, even with the tragedies that shook our community beginning with the shooting at Thomas & Betts in September 2016, and then the tornado in November 2016. A few commercial businesses had to close for an extended period of time because of the tornado, but we have seen businesses coming back stronger than ever from the devastation. Fiscal Year 2017 brought us the lowest unemployment rate in McMinn County history at 3.3% (May 2017) indicating that we are at full employment. A strong and healthy unemployment is measured at 4.0% or below.

Manufacturing private sector employment increased 5.8% with a net increase of 357 jobs between June 2016 and June 2017. Post-recession private sector manufacturing jobs have increased 61.6% between the recessionary low in 2010 and June 2017. Employment in all private sectors only saw only a 0.8% increase between June 2017-June 2017, and 21.3% growth post-recessionary low. This is an indicator of how important manufacturing is to our local economy. The tables below provide a snapshot of job growth in McMinn County since 1970.



Business Recruitment, Expansion, & Retention

The McMinn County Economic Development Authority had 55 new industry opportunities in Fiscal Year 2017

- Greenfield Sites and/or available buildings were submitted on 56.3% of the new industrial opportunities.
- 41.8% of the 55 opportunities were lost due to not having product to meet the project's specification.

There were no new industry locations announced in Fiscal Year 2017, but negotiations continued on potential industrial locations.



Negotiations with Food City to locate a 54,000 square foot grocer and fueling center in McMinn County were successful. Food City announced they would locate at the Madison Park Shopping Center in downtown Athens, and acquire the McMinn County Courthouse Annex. Food City committed to providing 150 temporary construction jobs, 180 new permanent store jobs, and investing \$12,015,000 in the redevelopment

project. A ground breaking was held on March 31, 2017. The Industrial Development Board of the County of McMinn and Development Authority Staff led the way for the community's first ever Tax Increment Financing (TIF) deal with Food City for infrastructure improvements. The value of the TIF is \$800,000.

It was imperative that the essential services of the McMinn County Courthouse Annex remain in downtown near the Courthouse. Therefore, McMinn County invested in acquiring the former Cherokee Hardware Building, and committing to redeveloping the building for the Courthouse Annex. The redevelopment of the building helped to retain 26 county jobs in downtown Athens.



Executive Director Price served as the Alternate Director of the Southern Economic Development Council (SEDC). SEDC is the oldest and largest regional economic development organization in North America. Economic development representatives from seventeen states - Alabama, Arkansas, Florida, Georgia, Kansas, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia, and the District of Columbia - make up the organization.

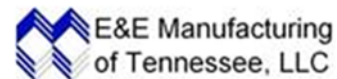
Staff maintained and enhanced close relations with the Tennessee Department of Economic Development (TNECD), Tennessee Valley Authority (TVA) Economic Development, and regional economic development organizations - Southeastern Industrial Development Association (SEIDA) and Greater Chattanooga Economic Partnership (GCEP). Staff met with site consultants, developers, and individual companies to promote McMinn County, and our available industrial properties. Staff attended the following conferences and events where industrial site location consultants and/or companies were present to network, strengthen relationships, and to further

promote McMinn County. These events also offered professional development opportunities to help strengthen McMinn County's competitiveness.

- Chattanooga Chamber Annual Meeting
- Etowah Area Chamber of Commerce Annual Banquet
- GCEP quarterly meetings
- Southeastern U.S. (SEUS)-Japan Joint Meeting
- Japanese American Society of Tennessee Study Mission where staff visited Denso Corporate, Brother Corporate, Hitachi Metals staff, and a Nissan Engine Plant (a SEIDA SR2 grant was awarded in the amount of \$4,000 to help offset travel expenses)
- Tennessee Economic Development Council Fall Conference
- TVA Economic Development Forum
- Governor's Conference on Economic Development
- Hosted TVA Target Market Specialist on tour of McMinn County and our industrial sites
- Presented our industrial products at the TVA Target Market Showcase
- Rural Development Conference
- Speaker at River Counties Association of Realtors General Membership Meeting
- Tennessee Chamber of Commerce Women in Business Luncheon
- Tennessee Chamber of Commerce Regional Meeting
- TNECD Commissioner Bob Rolfe Regional Visit

Staff continued with their annual visitation with existing industries to strengthen relationships, and to understand the needs of our local industries. These visits are instrumental for our retention and expansion programs, and have proved valuable in being able to attract new investment in our local industries. Existing industries will continue to be the driving force for economic growth in our community.

E&E Manufacturing broke ground on October 19, 2016 on a \$23.5 million expansion that will create 123 new jobs.



"We are excited to be expanding our plant in McMinn County," E & E Manufacturing General Manager Dan Scherle said. "Our location is strategic to our customer base so we've been focused on investments in this plant in relation to its increasing demands. Our company team members and our EDA and TNECD partners have created a successful foundation at the Athens facility. We're looking forward to continued growth and benefits for our community."



Adient, formerly Johnson Controls, has been rapidly expanding quietly at their Athens facility. In Fiscal Year 2017, they have invested over \$10.5 million and created 131 new jobs.

Maxwell Industries acquired the former Stove Works property in an effort to expand their manufacturing footprint. They invested \$2.5 million with plans to create 40 new jobs. Adient occupies space in the building as well. Industrial Complex LLC (Maxwell Industries) was awarded a Payment in Lieu of Tax (PILOT) agreement for the expansion.



Resolute Forest Products hosted their Board of Directors and shareholders meeting at the Calhoun Mill on May 24-25, 2017. During this time, they offered a tour of the newly operational tissue converting plant to community stakeholders, along with hosting a reception at the Cleveland Country Club. Staff participated in both events.

Payment in Lieu of Tax agreements were finalized for Athens Industrial Complex LLC (Maxwell Industries), Denso, and Johns Manville on their previous years' announced expansions.

The Development Authority continued to co-host the bi-annual Plant Manager's meetings with the Tennessee College of Applied Technology Athens (TCAT). Topics at the meetings included: United Way, updates on the proposed Center for Advanced Manufacturing and Innovation (CAMBI) and TCAT upgrades, legislative updates, LEAP grant, Workforce 360, Drive to 55 Capacity Grant, Job Fair, and group discussions. Each meeting also included a profile of a local industry. Heil International Trailer and Thomas & Betts provided profiles from their respective industries.

Our annual Industry Awards Lunch was held on November 9, 2016 at Springbrook Golf and Country Club. The APEX Awards, which recognize industries and individuals in McMinn County for **A**daptability, **P**erformance, and **E**xcellence in their industry or profession, are a small way that we can highlight successes within our industry. A new award was added to highlight the accomplishments of a young professional within the industrial sector. Midlab suggested and sponsored the inaugural award. Listed below are the Fiscal Year 2017 award winners and sponsors.

Hunter Jaynes, MCHS
APEX CTE Student of the Year
Sponsor DENSO Manufacturing



Monty Stovall, E&E Manufacturing
APEX Production Worker of the Year
Sponsor TCAT Athens

Michael Carman, Adient
APEX Professional of the Year
Sponsor Tennessee Wesleyan University

Adient
APEX Distinguished Service Award
Sponsors:
Athens Area Chamber of Commerce
Etowah Area Chamber of Commerce





Daniel Lakes, Midlab
APEX Young Professional of the Year
Sponsor Midlab

Midlab
APEX Innovator of the Year
Sponsor The Daily Post-Athenian

Johns Manville
APEX Environmental Steward
of the Year
Sponsor McMinn County
Economic Development
Authority



Product Development

The Development Authority is focused on building an inventory of developable properties for present and future economic growth. The Development Authority's Land Committee is charged with exploring and evaluating new product opportunities to expand our industrial base for future opportunities.

When companies are considering new locations, they are typically on a fast-track to get their product to market as quickly as possible. Companies want low cost, or free, land that has the due diligence and infrastructure completed to expedite the construction process. There is also a desire for prepared sites to lessen any unknown risks, lower costs, and accelerate the construction process. Sites that have gone through the Select TN Sites certification process are getting attention from site consultants and companies. Currently, the North Etowah Industrial Park is the only certified site in McMinn County. We are currently going through the site certification process

with the privately-owned 75 Regional Commerce Park located in the north end of McMinn County.

The Development Authority was awarded a \$100,000 TVA InvestPrep matching grant in 2015 for site clearing at the Athens/McMinn Interstate Industrial Park site. The clearing commenced and was completed in Fiscal Year 2017. The Development Authority was awarded a SEIDA SR2 grant in the amount of \$5,000 to assist with ground cover on the site post clearing. An agricultural lease was executed for maintenance of the site, and to assist the City of Athens with mowing.

As a result of Resolute Forest Products' previous tissue line expansion project, the Development Authority assisted in procuring a Tennessee Department of Transportation (TDOT) State Industrial Access Road grant for McMinn County and the City of Calhoun for improvements on State Highway 163. The road project was completed in Fiscal Year 2017.

Development Authority staff also worked with TDOT and the City of Athens to encourage improvements at the Decatur Pike/State Highway 30 and Denso Drive as a result of Denso's previous announcement. Work began on the project in Fiscal Year 2017.

SEIDA awarded \$13,675 to the Development Authority through their SR2 program for the following projects: Redfern Site geotechnical exploration, Mt. Verd Industrial Park site geotechnical exploration, North Etowah Industrial Park site wetland and stream determination, North Etowah Industrial Park site geotechnical exploration, North Etowah Industrial Park Environmental Phase I update.

Staff met with TDOT executives on developing a preliminary plan and cost estimates for a new industrial access road from State Highway 30 into the North Etowah Industrial Park. The plan and cost estimates were developed as a result of the meeting, but a new access road will not be constructed until there is an industrial location in the park that warrants the new access road.

A focus to bring the necessary infrastructure to the privately-owned 75 Regional Commerce Park located in the north end of McMinn County along State Highway 68 at Interstate 75 was realized in Fiscal Year 2017. Staff facilitated a Memorandum of Understanding (MOU) between the private developer, McMinn County, Monroe County, the City of Sweetwater, and Sweetwater Utilities Board to cost share the extension of water and sewer to the property. Construction started on the utility extensions with completion anticipated in the Fall of 2018.

Community sustainability has become important to modern manufacturing facilities. It is for that reason that McMinn County was designated as a gold TVA Sustainable Community in 2014. The program requires recertification every three years. In Fiscal Year 2017, staff applied for recertification and began the process of updating the community's sustainable inventory. Recertification should be designated in Fiscal Year 2018.

Most companies begin their initial search looking for an existing building. Demand for existing industries in up and our supply of existing buildings in McMinn County is down. This frequently eliminates us from an initial search. Some communities are beginning to construct speculative buildings. Public owned and constructed speculative buildings have shown to be a risky investment for taxpayers. There is not a "cookie-cutter" approach to knowing the end-users building specifications. At this time, it is not recommended that McMinn County or the cities invest in speculative buildings. We feel that industrial site preparation should be the focus of the community.

With the 189-acre option on property at the North Etowah Industrial Park expiring, staff began exploring opportunities to purchase the property. A MOU was presented to McMinn County Commission, City of Etowah Commission, Etowah Utilities Board, and the IDB. The MOU outlined an agreement between the entities to purchase the property to preserve what has already been invested in the site, and to maintain control of the property for future industrial prospects. The MOU was adopted by all parties with the acquisition to be finalized in Fiscal Year 2018. The site received a lot of visits in Fiscal Year 2017, and was a finalist on two tire production facilities.

Maintenance of our industrial properties is also a function of the Development Authority. The cities of both Athens and Etowah assisted in mowing and right-of-way clearing of the parks. Their assistance in helping to maintain the parks is imperative, and we appreciate their dedication.

Workforce Development

With unemployment at an all-time low, local industries are finding it more difficult to find talent. McMinn County has made significant strides over the past few years with its workforce development programs, but in order to sustain a successful industrial recruitment, expansion and retention program we must keep workforce development in the forefront of our programming. Staff continues to be engaged with local educators to help them understand industrial skill sets, and to build a pipeline of workers equipped with the skills necessary to fulfill the needs of industry.

Staff is a member of the Workforce Innovations and Opportunity Act's Oversight Committee for region 5. The committee evaluates funding needs for training programs for in demand jobs throughout the region.

Executive Director Price was selected to participate in the first TVA Workforce Institute. The program consisted of four classes led by economic development experts in the field of workforce issues. Topics included recruitment and retention of talent, in-migration and the gap in middle skills, and best practices on how to tell your workforce story. Valuable resources were gained through the institute on how to better tell your workforce story to industrial prospects.

Tennessee Board of Regents presented the Chancellor's Award for Philanthropy to Executive Director Kathy Price and County Mayor John Gentry for their contributions to workforce development. The award was presented at the April 28, 2017 meeting of the Athens Kiwanis Club.



Staff participated in the regional TNECD Workforce 360^o meeting. Workforce 360 is a State initiative that pulls workforce development partners together for easy access to workforce resource. The regional meeting held at Cleveland State Community College was focused on understanding the resources available throughout the State to help with the workforce needs of our existing and prospective businesses.

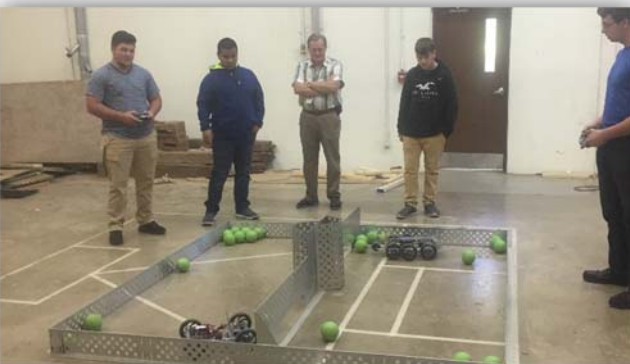


The fifth annual 12-grade Career Expo was held on October 3, 2016 in conjunction with Manufacturing Week. The Expo introduces local high school seniors to careers offered by our local industries, and to training opportunities. The Development Authority was a co-sponsor for the event, served on the planning committee, and assisted students at the event. Staff also volunteered at the 8th Grade Career Fair that is hosted by the McMinn County Education Foundation.

The fifth annual McMinn County Job Fair was held at McMinn County High School gymnasium on July 21, 2016. A “How to Get a Job 101” workshop was held prior the day prior to the event. The Development Authority was a co-sponsor of this event, served on the planning committee, and assisted job seekers at the event. Over 300 job seekers attended the Job Fair with 61 companies represented.



Staff continued to seek necessary funding through federal and state sources for construction of CAMBI. Additional funding was considered as part of the Governor’s Fiscal Year 2018 budget, but it did not make it into the final budget. Funding of the Center will continue to be a priority for the Development Authority.



The Development Authority was awarded a State of Tennessee Three Star Competitive Enhancement grant of \$25,000 to purchase robotic kits for McMinn County High School and McMinn Central High School. The kits are popular among the students. McMinn County High Schools sent their first ever robotics team to Skills USA as a result of the robotics education.

Cleveland State Community College (CSCC) hosted a meeting of industries to gain interest in partnering in a Mechatronics Institute. Development Authority staff attended the meeting where industries voiced their interest in the new program. The new honors program is designed for students majoring in Mechatronics Technology. CSCC reports that a group of students will be selected to learn through a classroom setting while also getting paid to work in the manufacturing environment while getting paid. Students will attend classes two days per week and work in a manufacturing plant the other three days of the week through this cooperative agreement. The college reported that “students will start at a rate of \$13.80 per hour after fulfilling all admissions and company requirements. The Institute will allow for not only students to earn wages while in college, but also prepare students for careers in manufacturing and engineering.” The program will prepare students to work in various industrial sectors.



Staff serves on the Tennessee Wesleyan University (TWU) Business Department Advisory Committee to help shape course offerings within the field of business. In addition, the Development Authority is working with TWU to partner on community entrepreneurship.

Marketing

The Development Authority’s brand, “Make It In McMinn,” continues to be widely recognized throughout the community, State, Southeast region, and with site consultants. We have been referred to as a positive example of community branding. Other economic development organizations throughout the State of Tennessee have called upon staff for recommendations on branding. Local organizations have also begun using our brand to promote McMinn County.



The Development Authority was awarded \$2,500 through the TVA Website Grant program. The funds were used to update our website to a mobile-responsive site and to create a database of local industries and Development Authority members. With more individuals using smart phones and tablets in their day-to-day business, we saw the need to make our website more mobile friendly.

The Development Authority received a \$10,000 Tennessee Three Star grant to develop marketing materials for our industrial sites, and an overall marketing package that tells our story with a more infographic feel. Q Strategies was selected to develop the marketing materials.

The Development Authority advertised in the new Chattanooga Region magazine as a part of the new Greater Chattanooga Economic Partnership. The advertisement below was placed in the print and online edition of the magazine.

Over 600 Acres of Prime Industrial Properties Available!

- Rail served sites available
- Located along Interstate 75 midway between Knoxville & Chattanooga
- Debt-free county – lowest debt per capita in Tennessee
- Low tax climate
- Gigabyte internet speeds
- Reliable and affordable power
- Talented regional workforce
- First class workforce training
- Gold rated sustainable community
- World class research and technical assistance through Oak Ridge National Labs and University of TN-Knoxville

Certified Industrial Sites Available

make it in mcminn
McMINN COUNTY
Economic Development Authority

T E N N E S S E E
 5 S. Hill St., Suite C
 Athens, TN 37303
423.745.1506
 Fax 423.745.1507
www.MakeitinMcMinn.org

CSX select site
 TENNESSEE
 GOLD

The best marketing tool we can offer is hosting visits to our community for site selectors, Tennessee Department of Economic and Community Development Project Managers, TVA Target Market Specialists, and other regional and state economic development groups. We hosted a variety of these visits to introduce our sites and community and refresh memories of those who have visited in the past.

We maintain a database of available industrial properties through the tvasites.com searchable database. This comprehensive database includes available sites, and buildings, throughout the Tennessee Valley. We subscribed to the Locallnsite tool for the database, and incorporate McMinn County’s portion of the database onto our website. TVA recently upgraded the Locallnsite Tool and staff attended training on the enhanced version of the database.

While most of the Development Authority’s marketing is focused outside of McMinn County, it is still important to tell our story to our stakeholders and local citizens. Internal marketing efforts were included as part of our marketing plan. Staff wrote articles for inclusion in the Daily Post-Athenian FYI, and Foundations special editions. Press releases were also written and distributed to media outlets throughout the year highlighting accomplishments, special visits to the community, state of the economy, and co-sponsored events. Another focus for our internal marketing includes keeping civic groups abreast on the state of the economy, and activity of the Development Authority. Staff made presentations at local civic groups, and presented to the Leadership McMinn class on their industry day. Executive Director Price was also a guest on WLAR’s Round Table.

Administrative & Professional Development

The full membership of the Development Authority meets annually to conduct business on behalf of the organization. The annual meeting was held on June 27, 2017, at the Springbrook Golf and Country Club in Niota, Tennessee. The members elected new Directors to serve on the Board for fiscal year 2017, and enjoyed a time of networking with fellow members.

Every three years the Board of Directors revisits their strategic plan. A Board of Director Strategic Planning Retreat was held on May 15, 2017 at Starr Regional Medical Center. The Southeast Tennessee Development District facilitated the retreat.

Staff attended a mandatory Tennessee Consolidated Retirement Service (TCRS) meeting on changes to the TCRS system and actuarial studies. Staff also participates in Agency Benefit Coordinator conference calls in order to stay active in the State Health Benefits system for our employee health insurance benefits.

Staying abreast of proposed legislation that can positively, or negatively, affect our economic development efforts, and maintaining positive relations with our state and federal legislators are important roles of the Development Authority. Staff participated in the Tennessee Economic Development Council's Legislative Day on the Hill, the Tennessee Chamber of Commerce and Industrial Day on the Hill, and met with state legislators in Nashville throughout their time in session.

Staff continued to be the administrative arm of the Industrial Development Board of the County of McMinn, and for the Governor's Three Star Program. They attended the regional Three Star Workshop and accepted the Three Star Award at the Governor's Conference.

Executive Director Price participated and presented at the McMinn County Commission Annual Planning Retreat and discussed the need for acquisition of the North Etowah Industrial Park site and the importance of site preparedness for our industrial recruitment success.

Professional development is an important part of the growth of any organization. It is important to stay abreast of industry trends, and new programs to benefit our economic development efforts. Staff participated in seminars, conferences, webinars, conference calls and trainings.

The Development Authority, and staff, maintained professional memberships and affiliations in national, regional, state, and local organizations and civic groups. Following are a list of affiliations:

- Athens Kiwanis Club
- Greater Athens Human Resource Association
- Main Street Athens Board of Directors
- International Economic Development Council
- Southern Economic Development Council
- Tennessee Chamber of Commerce & Industry
- Tennessee Economic Development Council
- Tennessee Wesleyan Business Advisory Committee
- Tri-State Regional Workforce Alliance.
- Ex-Officio Director for Athens Area Chamber of Commerce
- Ex-Officio Director for Etowah Area Chamber of Commerce

Organization Information

Organization Leadership

OFFICERS

David Alley*, President

Will Estes*, Vice President

Farah Reynolds*, Treasurer

Thom Johnson*, Past President

BOARD OF DIRECTORS

John Gentry*

David Crews

Chuck Burris

Bob Lambert

Eric Newberry*

John Goins*

Porter Clark

Scott Moore

Jason Housley

Scott Cass

Rhonda Owens

Chuck Gilreath

Steve Keylor

Sherry McKee

Jerry Smith

Rob Preston

Durant Tullock

Stewart Smith

Dr. Bill Seymour

Ex-officio (non-voting)

Tina Tuggle

Seth Sumner*

Rhonda Whaley

Senator Mike Bell

Representative John Forgety

Bob Cass

Lois Preece

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Kathy Price

Executive Director

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**Denotes Executive Committee Member*

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Organization Membership

Funding Agencies	Athens Utilities Board City of Athens City of Etowah	Etowah Utilities Board McMinn County
Partners for Progress	Athens Federal Community Bank BB&T Daily Post Athenian, The DENSO Manufacturing Athens TN First Volunteer Bank	Simmons Bank SouthEast Bank Starr Regional Medical Center Waste Connections
Sustaining Members	Bargain Barn/UGO Blaine Construction Corporation Cannon & Cannon Engineers Clayton Home East Tennessee Industrial Warehouse Hiwassee Builders Supply Holston Gases, Inc. J.M. Huber Mayfield Dairy Farms	Michael Brady, Inc Partners Development Resolute Forest Products Retenbach Constructors Smith Funeral Home Studio Four Design Thomas & Betts Waupaca Foundry Wright Brothers Construction
General Members	Adient AT&T Athens Area Chamber of Commerce Athens City Board of Education Athens Housing Authority Athens Insurance Bordwine Funeral Home Carter, Harrod, & Willhite PPLC Cleveland State Community College Choate Printing City of Niota Consolidate Metco (ConMet) Creative Foam Corp. E&E Manufacturing East Tennessee Auto Outlet Edward Jones – Skyler Dean Edward Jones – Murray Willis Estes & Kennedy Law Offices Etowah Area Chamber of Commerce Hacker Sign Company Heil Trailer International Jackson & Runyan, CPAs Johns Manville Lay Realty Maxwell Industries	Jackson & Runyan, CPAs Johns Manville Lay Realty Maxwell Industries McKinney Excavating McMinn Co. Board of Education Merit Construction Miller & McPhail, CPA, PPLC Moore Discount, Inc. S&ME Selective Structures Southern Hydraulic Cylinder Springbrook Golf & Country Club Sullins Family Eye Care Clinics Sweetwater Valley Oil Company TCAT - Athens Tennessee Wesleyan College Town of Englewood Valley Title Walden, Blair & Associates Webb Plumbing, Heating & Electric Wholesale Supply Group, Inc. Wilson Construction Ziegler Funeral Home